

# THE SPIRIT CONSULTANTS

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## The Spirit Consultants' Summer 2012 *California Coaches Referral Discount Program*

The Spirit Consultants have grown and expanded throughout the entire country through word of mouth and referrals from our current clients. We believe that instead of spending time and money on advertising and marketing, it's better to focus our attention on you, the advisors and coaches, ensuring that you have the absolute BEST experience possible when working with TSC.

Instead of ads in magazines and brochures in your mailbox, let's talk about how TSC is able to help your program save money by attending camp with us and how TSC can also help you get some much needed rest and relaxation!!!

We know how hard each and every advisor/coach works throughout the year for their squads. It's our hope that together, TSC and our advisors/coaches can bring programs together, building better relationships between squads, creating lasting friendships and everlasting camp memories.

For every **NEW** program of at least 10 participants and 2 adults that you refer to TSC and then that program attends camp with us this summer, a coach from your program will attend for **FREE!** That is a savings of at least \$405 off your total bill. The more referred programs, the greater the savings! Tell your neighboring and rival schools in your district about TSC and save on your camp expenses at the same time. Camp is the best time of the year to work on inter-team bonding and building relationships. Remember, you're guaranteed to see these squads during football and competition seasons.

On top of the savings off your final camp invoice, we're adding an additional component to our referral program this summer.

For every **additional** program of at least 10 participants and 2 adults you refer to TSC and then that program attends camp with us this summer, you, the head coach/advisor, will have his/her name entered into our ***Coaches' Cruise Raffle.***

TSC will be raffling off a gift certificate **for a cruise for two!!!** For every referred program starting with the second, we'll keep putting your name in the raffle again and again. Refer two schools, your name is entered once; refer three schools and your name is entered twice, and so on and so on.

The more programs you refer to TSC camp, the more adults (coaches or chaperones) that come for free from your program and the greater your chances are for **winning a CRUISE vacation!!**

For all your help and hard work, this is our way of saying thank you...now go take a vacation!!!